



Outline

- Lessons learned
- Building relationships
- Compensation program
- Land Acquisition strategy
- Property values

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Lessons from past projects and experiences

- Revised compensation program
 - 50% upfront payment
- Proactive and ongoing communications with landowners
 - Dedicated liaison staff
- Study of HVTL impacts on property values
 - PRA Phase III Report

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Building relationships

- Manitoba Hydro is engaged in building longterm relationships with landowners;
 - to be sensitive to landowner concerns;
 - to give them the information they need
- Dedicated landowner liaison has been assigned to each landowner.
 - Acts as main point of contact from beginning to end of project

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Compensation program

Compensation types			
Easement	150% of market value		
Structure Payments	Based on agricultural uses and tower types		
Construction Damages	Addresses construction damage		
Ancillary Damages	Compensates impacts of use of right-of-way		

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Easement payments

- Offer landowners 150% of market value of their land
- 50% of this amount on signing, remainder when title is registered
- Allows landowner to continue their use of the land

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Construction damages

 Designed to compensate damages to a property that occur in the course of construction, operation and maintenance of the line.



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Ancillary damages



 One-time payment when Manitoba Hydro's use of the right-of-way impacts the use of the property, such as aerial application.

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Structure compensation

- One-time payment for each tower on agricultural land
- Based on type of agricultural land and tower structure & location
- As an example, a property classed as seeded hay with two towers can expect \$25,460

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Structure compensation



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Early land acquisition strategy

Manitoba Hydro sees value in early acquisition of land

- 1. Allows for ongoing communication with landowners
- 2. Mitigates the business risk for Manitoba Hydro

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Status update (May 11, 2017)

ММТР	Status	Percentage of total
# of secured owners	43 out of 126	34%
# ongoing discussions	61 out of 126	48%
# waiting for licence decision	3 out of 126	2%
# those declining discussion	7 out of 126	6%
# no discussions begun	12 out of 126	10%

 Crown Land Application (37 km) submitted in April and is pending licence to proceed

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Property values

- Impacts of HVTL on property values is a concern for landowners
- Manitoba Hydro commissioned a report which was filed as part of the proceedings
- Report looked at effects of transmission lines on property values using data and examples from Manitoba

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Property values

- PRA concluded that property value impacts are situationally specific
- They must be considered on a caseby-case basis
- This reinforces value of flexible, situational mechanisms for compensation

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Ongoing efforts

- Continue discussions with landowners throughout the project
- Manitoba Hydro will include MMTP in our property value monitoring studies